

February 2021

Gregory Distribution . North Park . North Tawton . Devon EX20 2EB

Gregory
Delivering winners



ARRCRAIB
Delivering winners

Hayton Coulthard
Delivering winners



WORKING IN PARTNERSHIP WITH OUR CUSTOMERS

The team at Thame depot have been singled out by one of our valued clients for their herculean efforts on the run up to Christmas, and, in particular, Black Friday.

Slough based Vestel UK manufacture consumer electronics such as washing machines, refrigerators, TVs, microwaves and dishwashers and have been a Gregory customer since January 2020. Their products require around 60,000 sq ft of warehouse capacity at peak and they need to rely on an efficient and adaptable operation to move so much product at a time of such huge demand.

A note from Tim Cox, Vestel's Supply Chain Development Manager, to Gregory Depot Manager Adrian Richardson is self-explanatory. Tim said:

"With the final Black Friday loads (hopefully!) being collected today, I just wanted to send a quick note to say a massive thank you for the huge effort

from your team regarding the Tesco Black Friday project.

"I know all of you have been up against it for the majority of the time but together you have managed to unload over 200 containers, re-palletise and store circa 75,000 units and plan and load over 250 outbound trucks (to date) all in the space of 12 weeks. I'm sure a few more grey hairs and frown lines have appeared but we really do appreciate the work, the patience, and the positive attitude that has gone into making this happen!

"Particular thanks to yourself, Jo Whitley (Vestel Admin), Kevin Annelly (Vestel Supervisor) and Adrian Richardson (Depot Manager) but also those team members behind the scenes who we don't have direct contact with but who will also have had a massive input into making this project a success."

Gregory General Manager Adam Woodliffe replied: "Thank you so much for sharing this feedback! I am really pleased that Black Friday has gone well and I hope

after one of the most challenging years businesses have faced, its success will mean the year will end well for Vestel. It's brilliant to receive a note like this and the team really do appreciate it; they put in a lot of hard work and to have you take the time to recognise that gives them a real lift. For me personally, the positive attitude comment is the one that makes me the most proud of the guys, as that's always the key to finding solutions.

"I think the success of the project is just as much a reflection of the solid partnership we have formed with Vestel over this first year working together. The figures really do speak for themselves – quite an achievement and we will take pleasure in sharing with the team."

The service Adam and his team delivered and the strong relationship they have clearly built with their Vestel counterparts represent another tick in our company Purpose box – to work in PARTNERSHIP with our customers, suppliers and local communities. A job well done.



Pictured from left to right: Adrian Richardson (Depot Manager), Luke Goodyear (Team Leader), Joanna Whitley (Vestel Administrator), Shabaka James (Warehouse Operative) and Kevin Annelly (Vestel Supervisor)

GREGORY COMPLIES WITH LONDON'S DVS REGULATIONS



DVS (Direct Vision Standard) is an in-cab installation that has been developed in order to address the high number of collisions in London involving HGVs and people walking and cycling. It has been made mandatory by Transport for London as part of the Mayor of London's Vision Zero plan which aims to eliminate all deaths and serious injuries from London's transport network.

DVS objectively measures how much a driver can see through the windows of an HGV cab. This is communicated as a star rating from zero (poor) to five (excellent), which indicates the level of risk to people walking and cycling near the vehicle.

From March 1st 2021 all vehicles entering Greater London, heavier than 12 tonne gross vehicle weight, must meet a one star rating.

Up until now, the majority of vehicles used by Gregory did not meet this one star rating as standard and, because of this, additional equipment is required to comply. Once the safe system equipment has been fitted, the company must obtain a permit per vehicle to enter the Greater London area. Any vehicle that does not have a permit will be fined and the driver of the vehicle will also receive a fine.

All Gregory vehicles entering London will now comply with the one star rating required by March 1st 2021. This safe system will also protect drivers as it increases their vision and will capture the image from the camera.

Once the retro fitment has taken place, all new vehicles entering the company's fleet will also be fitted with the safe systems.

Good direct vision



Poor direct vision



How does DVS work in practice?

- 1 A camera will be fitted to the nearside, activated on the left-hand indicator. The image from the camera will be displayed on the satnav screen, or an external monitor.
- 2 Sensors will be fitted along the nearside to alert the driver of close objects – in particular, people and cyclists.
- 3 An external warning, connected to the left-hand indicator will warn pedestrians and cyclists that the vehicle is turning left.

The equipment required includes:

- An in-cab control console
- Proximity sensors to alert the driver of nearside activity
- External speaker to warn pedestrians/cyclists of intentions to turn left
- Nearside camera
- VUE monitor to display the image from the nearside camera when indicating left (newer HGV vehicles may use the satnav screen)

LIQUEFIED NATURAL GAS FUELLING FACILITY

As part of our Purpose to embrace change that reduces our impact on the planet, our first liquefied natural gas (LNG) fuelling facility has been installed at Cullompton. This is an exciting development in our sustainability strategy facilitating the transition to alternative fuels and reducing our carbon footprint by at least 80% compared with diesel. This investment is critical to our future and will have long term benefits.

The installation is a Bio-LNG fuelling facility which was completed at the end of January 2021. The facility will initially supply gas for ten Volvo tractor units which will be based in Cullompton and operated in our pallet network, trunking and milk transhipment operations. The facility can support a fleet of up to 30 vehicles and as our requirements for gas refuelling increase above this, we expect to install a larger facility in the future.

The gas facility is sited along the fence adjacent to the existing diesel fuel tanks, which has prompted a reconfiguration of our parking arrangements.



HCT DOUBLE UP ON SERVICE

Following a successful trial period Hayton Coulthard have introduced two HCT liveried lifting deck trailers operating on the Antalis contract between Coalville and Livingston.

The state-of-the-art lifting deck trailers enable maximum load-fill on the trunk leg between the Antalis NDC in Coalville and the Antalis warehouse in Livingston, which is the northernmost site within the Antalis network.

The lifting deck can accommodate up to 18 standard UK pallets with a maximum weight of 10,000kg, increasing the trailer capacity from 26 pallets on a standard 13.6m tri-axle trailer to 44 pallets, with a total payload of 22,500kg. When not in use the lifting deck is lowered and can accommodate packs of manufactured timber or standard palletised loads on the return leg, thus eliminating dead legs and enhancing the service offered to the customer.

Fitted with X-Lite machine-finished alloy wheels to maximise payload along with XL rated curtains and 26 pairs of pull-up load lashing rings at 500mm intervals for improved load security, as well as the Don-Bur 'EcoStream' body to provide improved aerodynamics and better MPG returns, these new trailers are a welcome addition to the HCT fleet ... and they look pretty good too!



DELIVERING WINNERS

It wasn't possible to recognise in person the employees and teams who won one of the Annual Awards at the Gregory Group's management conference in November. So, we thought we'd compile a few photographs to thank them for their contribution and commitment to the business.



APPRENTICE
OF THE YEAR



EMPLOYEE
OF THE YEAR



DRIVER
CUSTOMER
SERVICE



DELIVERING
WINNERS



HEALTH &
SAFETY



WAREHOUSE
EMPLOYEE



MOST IMPROVED
BUSINESS

North Tawton based Customer Services Administrator, Hayley Freeston, is pictured being presented with her award for **'Apprentice of the Year'** by Darren Beaven, Operations and Business Culture Director.

'Employee of the Year' was North Tawton Transport Operation Manager Paul Tipler who also received his award from Darren as did James Shellard for his work in **'Health & Safety'** at Shepton Mallet and South Molton's Trevor Avery for Driver Customer Service. ARR Craib's Jim Smart was named as **'Warehouse Employee of the Year'** (pictured with COO Mike Simpson) while Hayton Coulthard Transport was recognised as **'Most Improved Business'**.

The prestigious **'Delivering Winners'** award went to the Project Yellow team. The aim of Project Yellow was to optimise the customer solutions Gregory provides for both Allied Bakeries and Hovis by moving the bread operation from Launceston and combining it with the operation at Willand. The team was made up of Clive Hickey, Steve Manoy, Chris Ganner, Lia Seward, Tom Delacherie, Kris Parsons, Robyn Ross, Paul Willis and Stuart Shaw. Pictured are some of the team with Managing Director, Angela Butler.

SIGNIFICANT INVESTMENT AT ARR CRAIB

ARR Craib has welcomed new additions to its Distance fleet, with ten MAN tractor units and eight Scania joining the fleet in December and January.



CHRISTMAS SAVINGS CLUB

You can help yourself to take the financial strain out of next Christmas by joining our **CHRISTMAS SAVINGS CLUB** which has proved very popular in the past, with nearly a quarter of employees participating last year.

The scheme was launched in January with a pay out at the end of November, but you can still join up until July by completing the application form and returning it to your manager, who will send it to the Payroll team, or to the Payroll team directly at North Tawton.

The application form can be downloaded from the People System or you can obtain a copy from your manager. Full details of the scheme are included on the application form; however if you have any questions, please contact a member of the HR team.



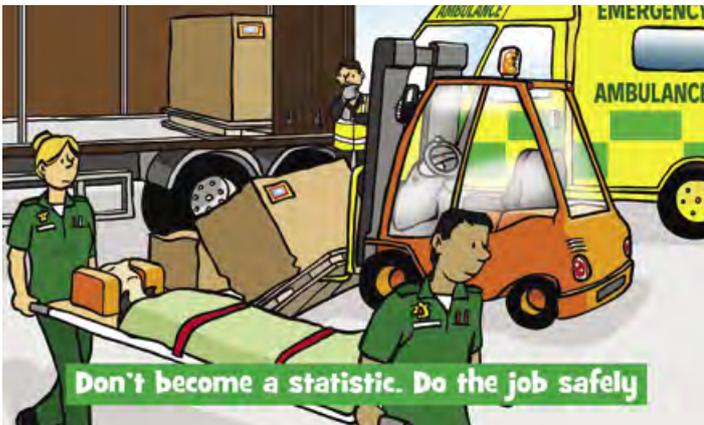
HOW DO YOU USE YOUR CHRISTMAS HAMPER BAG?

Our famously tough Christmas hamper bags end up being used in many different ways such as storage and shopping. However, Kaz Lake, the HR Administration and Payroll Manager based at North Tawton, had a novel idea about what to do with hers and her pony Alice is very grateful indeed.



Alice, the contented pony

HEALTH+SAFETY MATTERS



The first quarter of the Gregory year, from October to December 2020 has seen a very positive improvement in the number of accidents reported.

In the year 2019-20, we recorded 62 accidents including 9 RIDDOR* accidents. RIDDOR accidents are those which result in broken bones or over seven days off work. In the current year, we have recorded 47 accidents, three of which were RIDDOR reportable.

This equates to an overall decrease in accident numbers of just over 24%, and a huge 66% reduction in RIDDOR accidents.

All this has occurred at a time when we are all dealing with the Covid-19 pandemic. This has led to significant changes in how we work, making the improvement in accident frequency even more significant.

In 2019-20 we successfully reduced the accident frequency rate when compared to the previous year, and with such a positive start to the 2020-21 year this improvement is set to continue, with even larger reductions achieved.

This can only be achieved if you all continue to work safely, follow training and safe systems of work and report potential hazards where improvement or concerns are identified. Everyone wants to leave work at the end of the day at least as healthy as when they started and we all have a responsibility to ensure this happens day in, day out.

*The Reporting of Injuries, Diseases and Dangerous Occurrences Regulations 2013 is an obligation to report deaths, injuries, diseases and 'dangerous occurrences', including potential hazards, that take place at work or in connection with work.

GREGORY AND BREWDOG PARTNER TO DELIVER FOR THE ENVIRONMENT



100% ELECTRIC VEHICLE FOR CENTRAL LONDON DELIVERIES

Gregory is making good on its environmental commitments by breaking new ground in partnership with innovative brewery Brewdog and trialling the first all-electric 19 tonne rigid refrigerated vehicle in the UK.

Electric vehicles form part of Gregory's five year sustainability strategy, which has already seen the introduction of electric pool cars and a number of gas powered vehicles to reduce its environmental impact, with 15% of its new orders now for alternative fuel vehicles.

Brewdog is proud of its sustainability journey to 'Make Earth Great Again' and is already a carbon negative company.

The new zero tail-pipe emission vehicle is a purpose-built Electra e-Cargo Urban Refrigeration Vehicle. It is based on an Iveco Euro Cargo chassis and is supplied by NRG Fleet Services. ARR Craib Transport, part of the Gregory Group, will put a similar vehicle into service early in 2021 to make deliveries to Brewdog's Central London bars.

In addition to the vehicle's environmental credentials, it will also be quieter than a conventional vehicle.

Paul Jefferson, Group Legal, Risk and Sustainability Director said: "We recognise that our day-to-day operations impact both directly and indirectly on the environment. The company is committed to significantly reducing its impact on the planet and we are proud to partner with Brewdog on this important initiative with the first all-electric refrigerated vehicle of this size in the UK."

Gregory's sustainability strategy has also included the introduction of seven gas powered HGV tractor units (Volvo FH460) which are fully operational and are running on Liquefied Natural Gas (LNG) giving them a range of circa 640kms, as well as the introduction of battery powered pool cars along with a commitment to acquire only alternative fuels for all company cars and vans by 2024.



Gregory Distribution would love to keep you updated with the latest news about our services and employees. However, if you would prefer not to hear from us, you can stop receiving Newsbrief at any time by contacting us on Enquiries@gregory.co.uk and please make sure to state your name. We will then remove your personal data from our database.

Please note we will not use your details for anything other than sending you newsletters.